

SAVE THE DATE



Biofit FOSTERING
INNOVATION
& TRANSFER

The leading European partnering
event for early-stage deals and
investment rounds in the
Life Sciences field

December
12th & 13th, 2023

MARSEILLE

12TH EDITION

Organisers:



Institutional partners:



Sponsors:



BIOFIT

AT A GLANCE

BioFIT is the leading partnering event in Europe for **technology transfer, academia-industry collaborations, early-stage innovation deals and pre-seed, seed and Series A investment rounds** in the field of Life Sciences.



1,000+
delegates



35+
countries
represented

Who will you meet?



25% TTOs, Research institutions,
Incubators, Academics



20% Pharma & Diagnostic companies



20% Biotech companies



15% R&D services - Preclinical CROs and CDMOs



10% Investors (pre-seed, seed and Series A)



5% Consulting companies, law firms



5% Associations, clusters, media

Inside the event



ONE-ON-ONE MEETINGS



CONFERENCES



PITCH SESSIONS



EXHIBITION



PROJECT - CEO MATCHMAKING

ONE-ON-ONE MEETINGS

48

HOURS

TO MEET YOUR FUTURE PROJECT
PARTNERS, OBTAIN FUNDING
AND ACCELERATE INNOVATION



IDENTIFY



INITIATE



MEET



DEVELOP

They trust us

PHARMA

AbbVie | Adare Pharma Solutions | AiCuris | AstraZeneca | Boehringer Ingelheim | Chiesi Farmaceutici | Corden Pharma | Delpharm | EA Pharma | Eli Lilly | GlaxoSmithKline | Kyowa Kirin | Merck | Minakem | MSD | Novo Nordisk | Ono Pharma | Pfizer | Roche | Sanofi | Servier...

VETERINARY

Altar | Avogadro | Boehringer Ingelheim Animal Health | Ceva | Charles River | Diagnostic for Animals | MSD Animal Health | Provaxs | SIMV | Stonehaven Incubate AG animal health | Vetoquinol | Virbac | Zoetis...

BIOTECH & DIAG

Alzprotect | ACROBiosystems | Allero Therapeutics | AM Pharma | Bachem | Biocytogen | BioNTech | Celixir | Evotec | EUCODIS Bioscience | Fujifilm Diosynth Biotechnologies | Genfit | Innovative Diagnostics | Roivant Sciences | Syngulon...

TTOs & ACADEMIA

Ascenion | BioAster | BioInnovation Institute | Cancer Research UK | EMBLEM Technology Transfer | Fraunhofer Institute for Cell Therapy and Immunology | IFOM | Imperial College London | INRAE Transfert | IOCB Tech | JUNIA | SATT Network | UCL Innovation and Enterprise | University of Birmingham | University of Oxford...

INVESTORS (PRE-SEED, SEED, SERIES A)

+ND Capital | AdBio Partners | BioGeneration Ventures | Cambridge Innovation Capital | Capital Grand Est | EQT Life Sciences | eureKARE | European Investment Fund | Forbion | Fund+ | Health Innovation Capital | High-Tech Gründerfonds | INKEF Capital | Jeito | Novo Holdings A/S | Novo Seeds | Sofinnova Partners | SV Health investors | Syncona | Theodorus Investment Funds | TVM Capital Life Science | V-Bio Ventures...

R&D dating for animal health and innovation



The 9th edition of the "R&D dating for Animal Health and Innovation" business convention is hosted by BioFIT 2023.

Project - CEO matchmaking

Are you a bioentrepreneur seeking a project? Do you have projects needing a CEO?

The Project - CEO matchmaking activity is the opportunity to establish future collaborations between bioentrepreneurs and projects in need of a CEO.

CONFERENCES



60+
high-level speakers

Steered by a prestigious committee, the BioFIT 2023 conference programme is tailored to match the interests of every player of the sector. Rooted in four custom-made tracks, the conference sessions bring together international experts to discuss the current stakes of the early-stage innovation in the life sciences sector and focus on:

TRACK 1:

Best practices in R&D collaborations

TRACK 2:

Nurturing and licensing early-stage assets

TRACK 3:

From pre-seed to Series A: Accessing early-stage investment

TRACK 4:

Animal Health Highlights

Steering committee

PHARMA, BIOTECH:

Damien Chopy, Senior Director, Business Development, **Roche Pharma Partnering**

Eva Dahlén, Director, Search & Evaluation, **Nova Nordisk**

Florence Dal Degan, Senior Director, External Innovation, Rare Diseases and Neuroscience, **Ipsen**

Isabelle Dupin-Roger, Director, R&D External Innovation | Neuroscience and Immunoinflammation, **Servier**

Julie Edwards, Director, Alliance Management, **Boehringer Ingelheim**

Guy Hélin, Co-founder & CEO, **Syngulon**

Stephan Lensky, Chief Operating and Chief Business Officer, **EpimAb Biotherapeutics**

Marie-Ange N'Zoutani, Head of Acceleration Office, **Sanofi**

Niharika Sharma, Principal, Corporate Development, **Roivant Sciences**

Philippe Verwaerde, CEO & Chief Scientific Officer, **Alzprotect**

Joachim Vogt, Director, Search and Evaluation, Western Europe, **AbbVie**

Ulrich Zügel, Senior Director Emerging Science & Innovation Lead – Inflammation & Immunology Europe, **Pfizer**

ACADEMIA, TTOs:

Hervé Ansanay, BIOTECH Sector Manager – Industrial Partnerships Department, **Réseau SATT**

Jürgen Bauer, Deputy Managing Director, **EMBLEM Technology Transfer**

Garold Breit, CEO, **Breit Ideas LLP**

Jean-Luc Chagnaud, Head of Business Development in Health Innovations, **Aquitaine Science Transfert**

François-Xavier Denimal, Head of Health Business Unit, **SATT Nord**

Esther Lange, Industry Liaison Manager, **Ascenion**

INVESTORS:

Frank Hensel, Principal, **High-Tech Gründerfonds**

Jérôme Majoie, General Manager, **Fournier-Majoie Foundation**

Sara Núñez-García, Co-Founding Partner, **Forty51 Ventures**

Daniel Parera, Senior Advisor, **Kurma Partners** & Co-Founder, CEO & CMO, **IcanoMAB**

Zhizhong Yao, Principal, Biotech & Biopharma, **Sofinnova Partners**

Lotfi Yelles Chaouche, Partner, **Theodorus Investment Funds**

ASSOCIATIONS, CLUSTERS:

Caroline Dreyer, General Manager, **BioValley France**

Yohan Grosjean, Communication Officer, **AFSSI - The French association of outsourcing and innovative companies**

Jean-Louis Hunault, President, **SIMV - The French association of the animal health industry**

Émilie Royère, General Manager, **Eurobiomed**

Corinne Szilagyi, Senior Partner, **Biotech Développement Conseils** & Member of the Business Development Committee, **France Biotech**

Etienne Vervaecke, General Manager, **Eurasanté & Clubster NHL**

PITCH SESSIONS

Start-up Slams

The Start-up Slams are a great opportunity for **young companies** (and particularly for start-ups seeking to raise a seed or a Series A financing round) to showcase their project in front of potential partners and investors.

Collaborative and Licensing Opportunity Presentations

The Collaborative and Licensing Opportunity Presentations enable **TTOs, universities, research institutes** and **companies** to showcase their early-stage technologies in front of potential partners, in order to entail a collaborative project and/or a licensing deal.

Animal Health Presentations

The Animal Health Presentations allow **young companies, TTOs, universities, research institutes** and **companies** to showcase their innovative project in front of potential partners and investors in the Animal Health sector.



The winners will be awarded as the most innovative start-up and the most promising technology in **Life Sciences** and **Animal Health**.

Selected candidates will have the opportunity to prepare for D-day by participating in a **warm-up session**, to help them improve their pitch thanks to the valuable coaching and feedback from BioFIT's Steering Committee members.



APPLY

BEFORE SEPTEMBER 28TH, 2023

◆
BE SELECTED
BY A JURY OF EXPERTS

◆
PITCH
DURING BIOFIT

JOIN

BIOFIT 2023

Registration fees Fees per person (excl. VAT)

	SUPER EARLY BIRD <small>Before April 13th, 2023 included</small>	EARLY BIRD <small>From April 14th to July 20th, 2023 included</small>	REGULAR FEE <small>From July 21st to October 9th, 2023 included</small>	LATE REGISTRATION <small>From October 10th, 2023</small>
Mature company (> 5 years old)	€ 1,099	€ 1,249	€ 1,399	€ 1,534
Cluster Association	€ 939	€ 1,069	€ 1,199	€ 1,314
TTO Research institution University	€ 729	€ 839	€ 939	€ 1,049
Emerging company (≤ 5 years old) SME (≤ 5 employees)	€ 459	€ 519	€ 579	€ 634
Academic Research fellow/Associate	€ 359	€ 419	€ 459	€ 504
Investor (pre-seed, seed or Series A)	Contact: Marine Pentier mpenfier@eurasante.com +33 (0)3 59 39 01 88			

Exhibition fees (excl. VAT)

	SUPER EARLY BIRD <small>Before April 13th, 2023 included</small>	EARLY BIRD <small>From April 14th to July 20th, 2023 included</small>	REGULAR FEE <small>From July 21st to October 9th, 2023 included</small>
Start-up corner 4m ² <small>(inc. 1 full pass ≤ 5 years old)</small>	€ 1,500	€ 1,650	€ 1,800
6 m ² equipped booth + 1 full pass	€ 2,300	€ 2,500	€ 2,700
9 m ² equipped booth + 1 full pass	€ 3,500	€ 3,700	€ 3,900
12 m ² equipped booth + 1 full pass	€ 4,600	€ 4,800	€ 5,000
18 m ² equipped booth + 2 full pass	€ 6,800	€ 7,000	€ 7,200

The FULL PASS gives access to all BioFIT activities including the partnering platform to pre-organise one-on-one meetings.

Sponsorship opportunities (excl. VAT)

PLATINUM SPONSOR
€20,000

GOLD SPONSOR
€15,500

SILVER SPONSOR
€11,000

BRONZE SPONSOR
€6,500

Possibility to customise an offer according to your needs with various visibility options, before, during and after the event.



CONTACT

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EVENT VENUE

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13008 Marseille
FRANCE