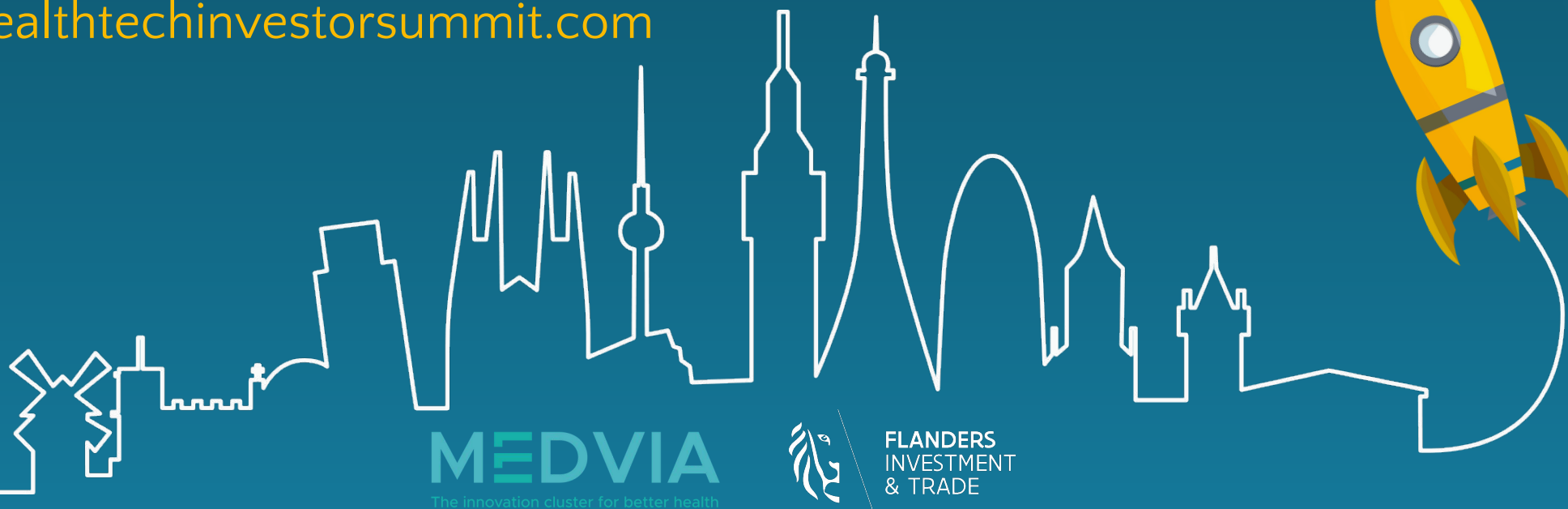


# Connecting European HealthTech Entrepreneurs and Investors

Utrecht, The Netherlands  
8-10 December 2025

[www.healthtechinvestorsummit.com](http://www.healthtechinvestorsummit.com)



# Our key goals

- Connect European entrepreneurs & investors in HealthTech
- Innovate: Europe's premier HealthTech investor event
- Inspire & Educate: Insightful sessions for all stakeholders
- Showcase: Top European innovations & cross-border opportunities
- Fuel Growth: Supporting Europe's booming HealthTech ecosystem

# Who's in the room?

- **HealthTech Innovators:** Pre-seed to scale-ups across medtech & digital health
- **Investors:** VCs, family offices, banks—hunting for Europe's next big win
- **Industry Leaders:** Clusters, corporates & ecosystem builders shaping healthcare
- **You?** If you believe in the future of HealthTech, this is your place.

# Why you should be there!

- Pitch to top European & global investors
- Discover the next game-changing HealthTech innovations
- Connect with key players across the ecosystem
- Learn from industry leaders & trendsetters
- Shape the Future of healthcare through collaboration
- Bonus: Experience wonderful European cities!








# HIS 2024 Edition

A successful second edition



# HIS 2024 by the numbers:

-  96 companies pitched to top investors
-  27 nationalities represented
-  460+ attendees over 2.5 days
-  70+ investors & 90 VIPs at the exclusive Investor Dinner
-  Momentum is building—2025 will be even bigger!

These numbers showcase the **diverse, dynamic** community that joined us. We're thrilled about the momentum we've built—and can't wait to see what's next!



# HIS 2024: Pitching Companies (pre-seed)



# HIS 2024: Pitching Companies (start-ups)



# HIS 2024: Pitching Companies (scale-ups)



A grid of 20 company logos arranged in three rows. The logos are: Row 1: STIMIT, praxa sense, gabi SMARTCARE, PamGene, DentView, DELTA LIFE SCIENCE, moveUP, radiomics.bio. Row 2: Cascador Health, atro | medical, medics tools for medicine, ArthroSave joint reviving medical treatment. Row 3: QYNAPSE, bloomup your mental sidekick, ANACONDA BIOMED, xeos, ENDO START, bilihome, Hy2Care Enabling the body to heal itself, AKKNATEK.

# HIS 2024: Sponsors. Thank you!!!



## Powered by



## Bronze Sponsors



## Platinum Sponsors



## Sponsors

## Gold Sponsors



## Silver Sponsors



# Collaboration with Knowledge partners: the key

## Strategic Knowledge Partners



## Knowledge Partners



# HIS 2024 program overview

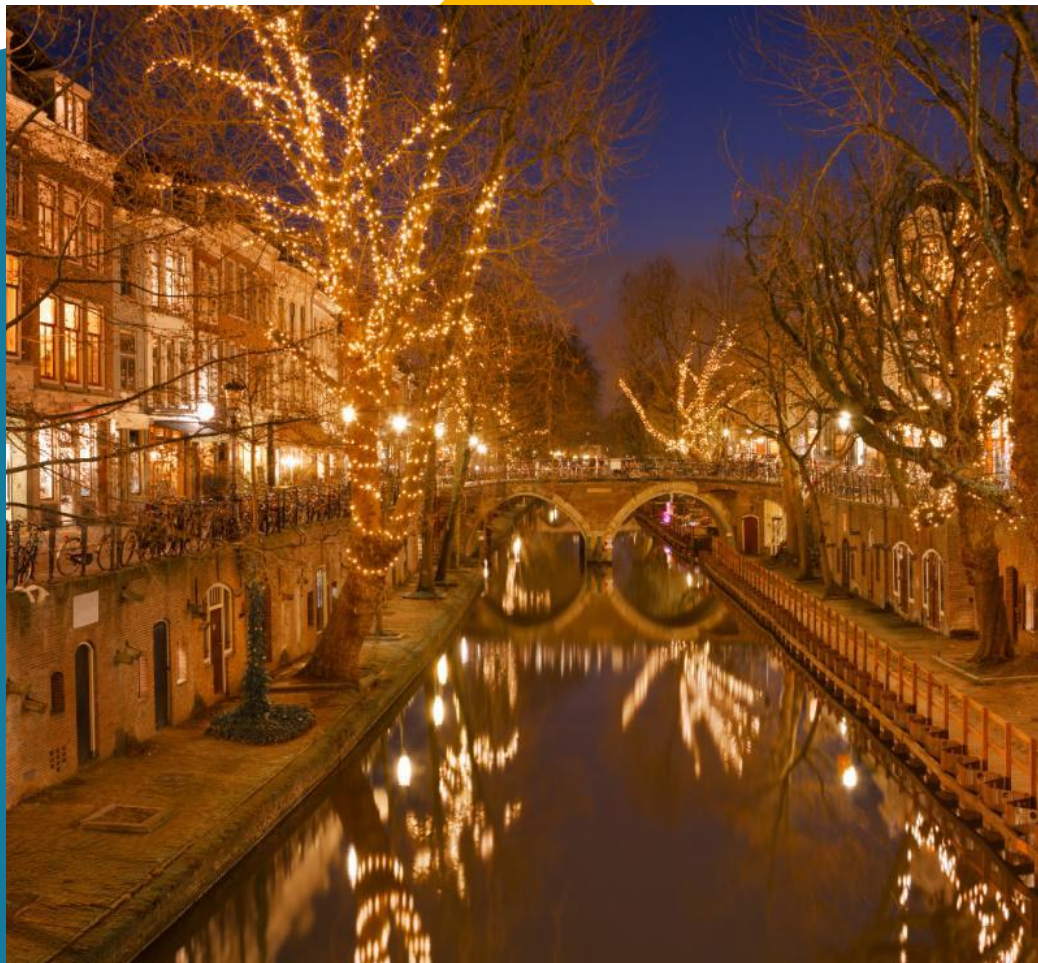
A dynamic balance of content panels, educational sessions for entrepreneurs, pitching opportunities, and strategic matchmaking.

	Welcome Coffee	Welcome Coffee
	Keynote	Keynote
	Panel	Panel
	Pitching	Break
	Lunch	Pitching
Networking	Pitching	Lunch
Networking	Networking	Pitching
Networking	Networking	Pitching
Welcome Coffee	Networking	Networking
Panel	Networking	Panel
Investor Dinner	Conference dinner	Closing reception



# HIS 2025 Edition

# HIS 2025



- 8-10 December
- Utrecht, The Netherlands

# How to be under the spotlight?

2025 Pitching selections



# Pitching at HIS 2025

- A diverse and high-quality selection of HealthTech companies from across Europe, ensuring broad geographic representation.
-  **Selection target:**
  - **25** Pre-Seed Companies
  - **35** Start-Up Companies
  - **30** Scale-Up Companies
-  **Who Can Apply?**
  - ✓ **Private HealthTech companies** in the **pre-seed, start-up, or scale-up** phase
  - ✓ **Must have significant operations in Europe**—from **Iceland to Israel to the southern most tip of Europe**
-  **Eligibility:**
  - ◆ Open to all **tech-driven health solutions**. (except traditional therapeutics)

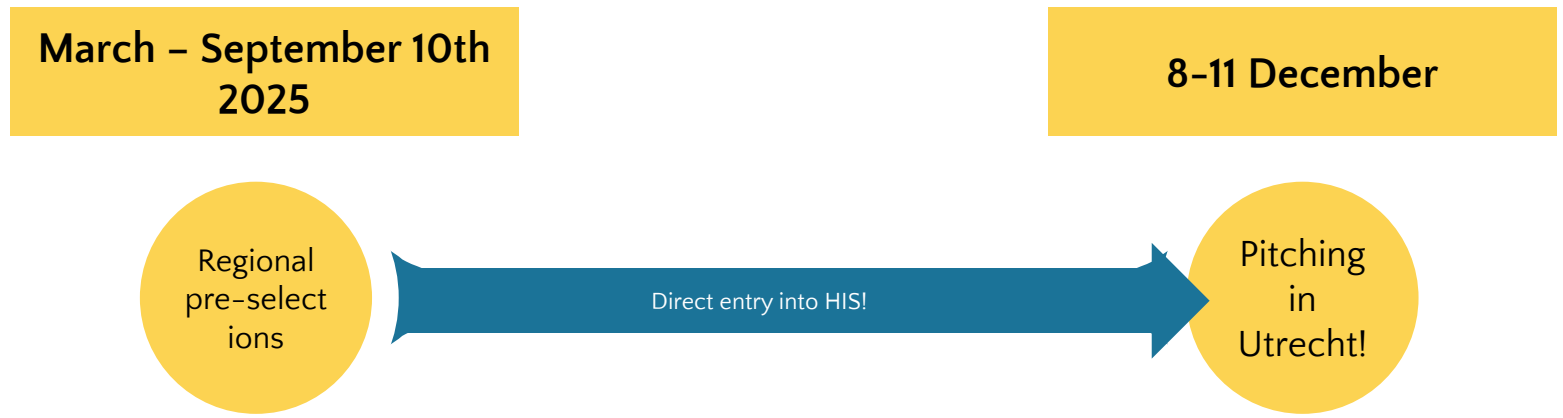
# Selection for Pitching at HIS 2025

## PHASE 1

## PHASE 2

Type of selection	National/Regional selection across selected countries	Pan-European selection across Europe
Timing	Before September 10th 2025	Between June and November 1st 2025
Number of companies selected	55-60 companies from selected countries/regions	30-35 companies for pitching at HTIS25 from across Europe
Area & location	Specific country	Europe

# Regional Pitching Selections: PHASE 1



# Regional Pitching Selections: PHASE 1

## Areas involved

- Belgium/Luxembourg
- Bulgaria/Romania/Greece
- France
- Netherlands
- Germany
- **Italy**
- Barcelona
- Nordics: Finland, Sweden, Iceland

## • Who can apply:

Members or portfolio companies of strategic knowledge partners or investor partners involved in the pre-selection in your country.

## • Advantages\*:

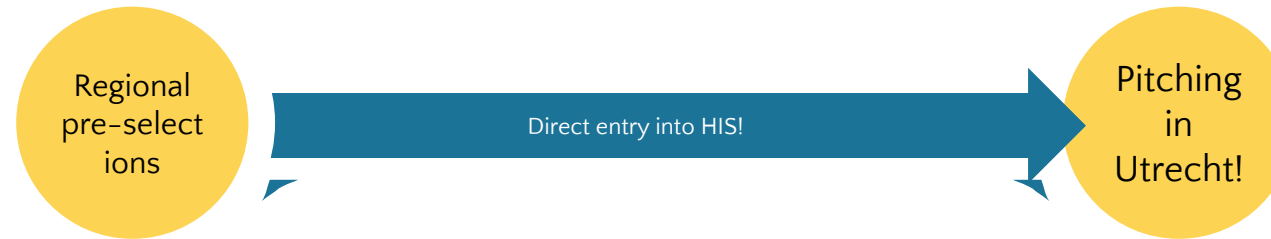
15% Discount thanks to membership to Knowledge Partner/ portfolio company of Investor Partners  
30% to 15% additional discount for the 'winners' of pre-selections

\*See prices of pitching packages in the following slides

# Italy pitching selections

March - June 2025

8-11 December



- In total up to 5-6 pre-seeds, 7-8 start-ups and 5-6 scale ups will be pre-selected and scored by dedicated regional juries.
  - The pre-selection is coming from Knowledge Partners and Investor partners
  - The 3-4 best in each category will be selected in life pitching events and/or through the scoring of the pitch offline (see below)
- The 3-4 best companies in each maturity class will be invited to pitch in HTIS25 and receive the discounts in slide 7
- You can apply here before May 31<sup>st</sup> 5 pm: [https://medvia.formstack.com/forms/his2025\\_pitching\\_italy](https://medvia.formstack.com/forms/his2025_pitching_italy)
- The Italian selection jury will evaluate your pitch during the month of June.
- You will receive the result and feedback by July 10<sup>th</sup>, 2025 and know if you are selected to pitch at HIS2025
- **What if you are not in the top 3-4 in each category? Do not worry and see later**

# Italy Pitching Selections– Partners

Pitch applicant pre-selection	Assigned jury
bioPmed / Bioindustry Park Health Clust-ER BioCluster Campania	
Pariter Partners Panakes Partners Sofinnova Partners Padda Health Xgen Ventures Indaco Venture Partners CDP Venture Capital	
FIT delegation Italy <b>Medvia/Flanders.bio</b>	<b>optional</b>

**Bold:** confirmed or to be confirmed after first discussion

# Regional pitching selections- the incentives

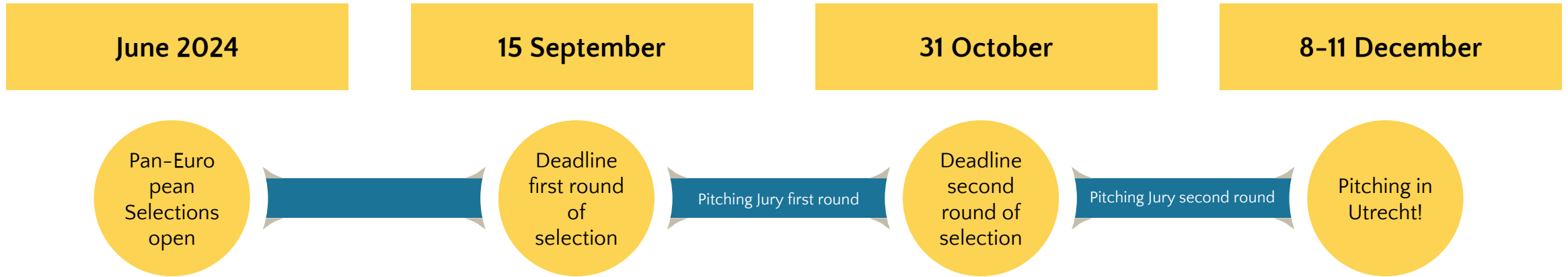
Feed into regional selections:

Regional investor portfolio companies; regional pitching events; contacts of Flanders Investment and Trade  
Selected companies receive significant discounts

The discounts below are cumulable with the Knowledge Partners discount (15%)!

Pre-seed (General price 999€)	New price for pitching package on 8-11 December	Start-ups (General price 1 999€)	New price for pitching package on 8-11 December	Scale-ups (General price 2 999€)	New price for pitching package on 8-11 December
Winner (30% discount)	699€	Winner (30% discount)	1 399€	Winner (30% discount)	2 099€
2 <sup>nd</sup> ranked (20% discount)	799€	2 <sup>nd</sup> ranked (20% discount)	1 599€	2 <sup>nd</sup> ranked (20% discount)	2 399€
3 <sup>rd</sup> and 4 <sup>th</sup> ranked (15% discount)	849€	3 <sup>rd</sup> and 4 <sup>th</sup> ranked (15% discount)	1 699€	3 <sup>rd</sup> and 4 <sup>th</sup> ranked (15% discount)	2 549€

# Pan-European pitching selections: PHASE 2



# Pan-European pitching selections: PHASE 2

## Areas involved:

- Europe

## • Who can apply?

All Pre-seed, start-up or scale-up company in HealthTech with significant activities in Europe; also, the companies that were not in the top 4 (in each maturity class) in regional selections.

## • Advantages:

- if you are MEDVIA member, 30% discount
- If you are member of one of our Knowledge Partners, 15% discount

# How can you support HIS2025 in Utrecht

- Stimulate your Healthtech **portfolio** or member companies to apply for the ‘Dutch pre-selection’
- Join one of our pre-selection juries: pre-seed or start-up or scale-up
- Join us in Utrecht as a
  - Knowledge partner
  - **Investor partner**
  - **Sponsor**

# Pitching package: pre-seed

999€  
(excl. VAT)

- 1 ticket to the full event and conference dinner + one free investor ticket
- 30% reduction for up to two additional delegates
- 7' pitch in a dedicated pitching track
- Inclusion of logo in all digital communications about pitching companies
- Inclusion of logo in all printed communication about pitching companies
- Free attendance (physical or online) to all sessions of the workshop series “How to pitch like a pro”

# Pitching package: start-ups

1 999€  
(excl. VAT)

- 2 tickets to the full event and conference dinner (can also be an investor)
- 20% reduction for up to two additional delegates
- 7' pitch in a dedicated pitching track
- Inclusion of logo in all digital communications about pitching companies
- Inclusion of logo in all printed communication about pitching companies
- Free attendance (physical or online) to all sessions of the workshop series “How to pitch like a pro”

# Pitching package: scale-ups

2 999€  
(excl. VAT)

- 2 tickets to the full event and conference dinner (Can also be an investor)
- 20% reduction for up to two additional delegates
- 12' pitch in a dedicated pitching track
- Inclusion of logo in all digital communications about pitching companies
- Inclusion of logo in all printed communication about pitching companies

Any questions?

Contact [rita.prota@medvia.be](mailto:rita.prota@medvia.be) or  
[henk.joos@medvia.be](mailto:henk.joos@medvia.be)

[www.healthtechinvestorsummit.com](http://www.healthtechinvestorsummit.com)

